

Company Profile

Augst 23,2024

security code : 6545



INTERNET INFINITY

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Healthy Future

By solving the challenges of an unprecedentedly aging society through creativity, innovation, and bold challenges, we aim for a healthy future where all generations can continue to live and thrive with peace of mind

Company outline

Company name	internet infinity INC.
Head office	2F, Kowa Nibancho Building, 11-19 Nibancho, Chiyoda-ku, Tokyo 102-0084, Japan
Established	May 7, 2001
Representative director	Keiichi Beck
Capital	252,302,686 yen (as of March 31, 2024)
Number of Employees	364 (as of March 31, 2024)
Business	<ul style="list-style-type: none">■ Healthcare Solution Business<ul style="list-style-type: none">● Record Book Business● Active Life Business● Web Solution Business■ Home-Centered Service Business
Listing	Tokyo Stock Exchange Growth Market (security code : 6545)
consolidated subsidiary	● Recordbook ● Fullcare ● Seikougiken ● Kankeisya

Business summary

■ Healthcare Solution Business

To solve the challenges of our country's super-aged society, we aim to utilize platforms such as the "Record Book Store Network," "Care Manager Network," and "Elderly Care Consultation Data" to offer a variety of services not only to the elderly but also to their families and caregivers.

- ◆ Record Book Targeting elderly individuals certified as requiring eldercare or assistance, the company manages Record Book short-term and rehabilitation daycare services aimed at maintaining, recovering, and improving their physical functions.

- ◆ Active Life The company provides rental and sale of welfare equipment related to improving caregiving environments, as well as housing modification services. Additionally, the company also offers home renovation services.

- ◆ Web Solution Using the care manager network on Care Management Online, we provide the following services:
 - Marketing support for the senior market and Medical solutions
 - Support for those balancing their professional and caregiving duties

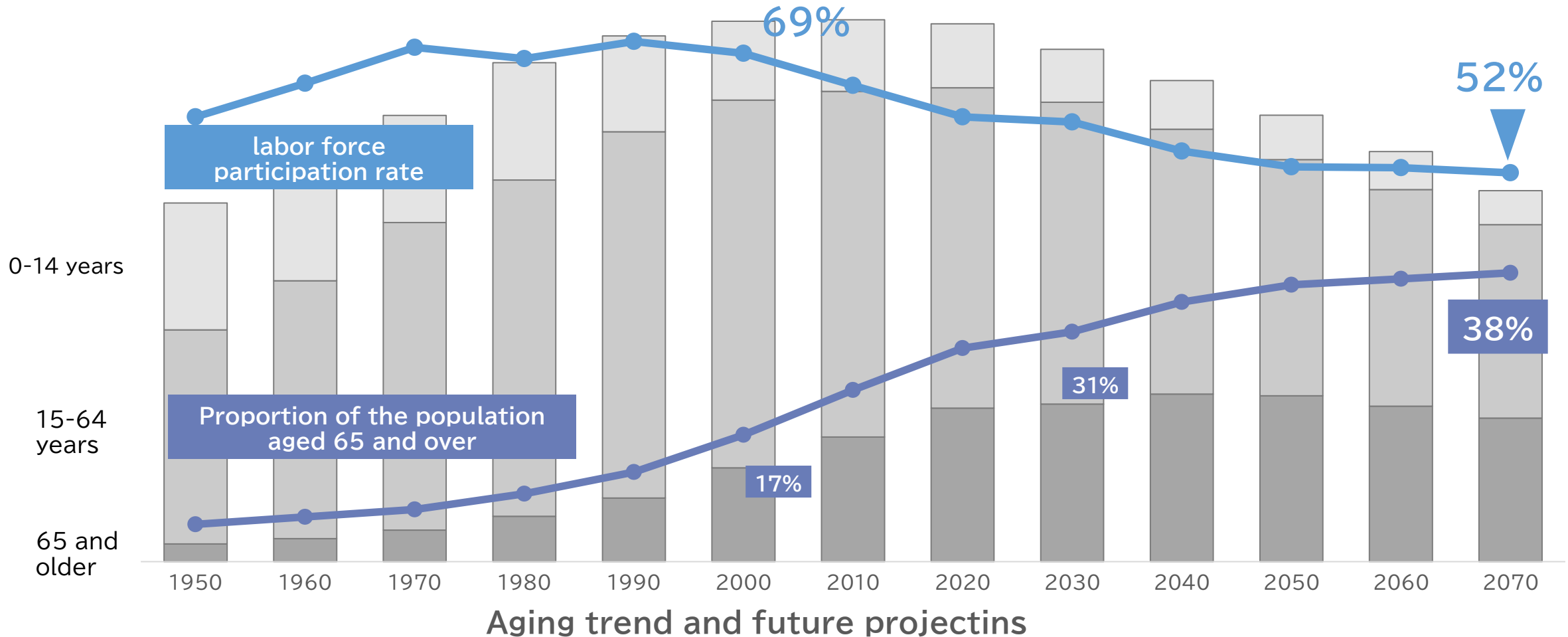
■ Home-Centered Service Business

The company provides the following long-term care insurance services for elderly individuals with moderate to severe needs.

- In-home eldercare support services
- Home-visit eldercare services
- Ambulant care services (Day services)
- Residential Care Services

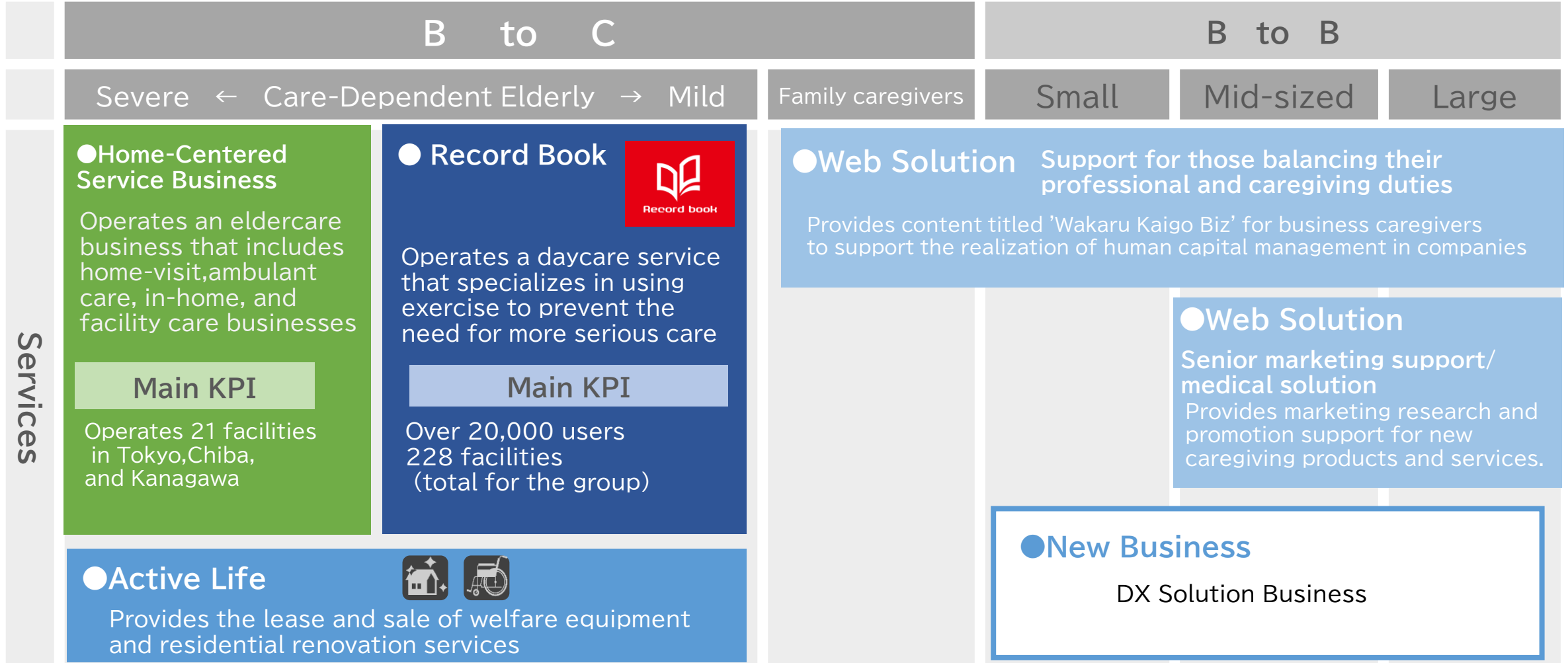
Business environment

Japan faces three significant challenges due to the increase in the elderly population: rising social security costs, a shortage of medical and caregiving personnel, and a lack of workforce.



Business areas

To address the challenges of rising social security costs, shortages in medical and caregiving personnel, and labor shortages, we are developing a range of initiatives to create a healthy future. Our business targets a broad audience through both B2C and B2B approaches.



Historical performance and Medium-term management plan

(¥mn)	FY3/21	FY3/22	FY3/23	FY3/24	FY3/25	FY3/26	FY3/27	FY3/28
	Result				Forecast	Target		
Net sales	3,468	4,168	4,464	4,959	5,102	5,869	6,831	7,395
Previous disclosure	—	—	—	5,022	4,880	4,850	5,060	—
Operating profit	165	156	96	230	355	530	727	980
Previous disclosure	—	—	—	172	350	420	540	—
Profit attributable to owners of parent	150	186	33	130	204	309	426	574
Previous disclosure	—	—	—	106	230	280	500	—
ROE (%)	16.1	15.0	2.7	9.8	13.8	17.7	20.2	22.0
Previous disclosure	—	—	—	7.9	15.6	16.3	17.9	—
Operating profit margin(%)	4.8	3.7	2.2	4.6	7.0	9.0	10.7	13.3
Previous disclosure	—	—	—	3.4	7.2	8.7	10.6	—
EPS (¥)	27	34	6	24	38	58	80	108
Previous disclosure	—	—	—	19	43	51	65	—

Medium-term management plan(segment)

(¥mn)	FY3/24		FY3/25		FY3/26		FY3/27		FY3/28	
	Result		Forecast		Target					
	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit
■ Existing Business										
■ Healthcare Solution Business	3,414	421	3,460	600	3,622	754	3,839	902	4,118	1,103
Record Book	1,820	292	1,776	433	1,854	540	1,992	647	2,196	809
Active Life	1,256	34	1,365	100	1,421	124	1,470	144	1,519	161
Web Solution	337	95	318	66	345	89	376	110	402	132
■ Home-Centered Service Business	1,544	339	1,642	359	1,896	412	2,152	411	2,175	410
Adjustment amount	—	▲530	—	▲604	—	▲674	—	▲688	—	▲707
Existing Business Total	4,959	230	5,102	355	5,518	492	5,992	625	6,293	806
■ New businesses					351	37	839	102	1,101	173
Total	4,959	230	5,102	355	5,869	530	6,831	727	7,395	980

IIFVision2030

While expanding our existing businesses, we will accelerate growth by leveraging technology in the future.

